

# Product Review

Save the world and potentially cut thousands of dollars and years off your home loan

## Aussie Paddington/Lutwyche shows you how with Solar Powered Home Loans

[www.sphl.net.au](http://www.sphl.net.au)

Since the collapse of the Federal Government's 'Green Loans Scheme', it has been hard for the majority of homeowners to finance a solar upgrade. It can be expensive, and finding the extra cash to fund the upgrade is difficult.

Aussie Paddington/Lutwyche franchisee Alan Taylor has started Solar Powered Home Loans, which aims to help homeowners possibly save thousands of dollars, while helping the environment at the same time.

"There are a lot of good reasons to add a solar upgrade to your home: you could possibly save money, reduce your carbon footprint and make your home more sustainable," he said. "But one of the biggest hurdles for householders is how they get the maximum benefit with the least amount of out-of-pocket costs".

Mr Taylor said homeowners can do this by increasing the amount of their home loan to pay for the installation of a suitably sized and located Photovoltaic (PV) array. This equipment generates power from the panel, which is then fed back into the grid, potentially delivering energy input credits to the homeowner's energy account.

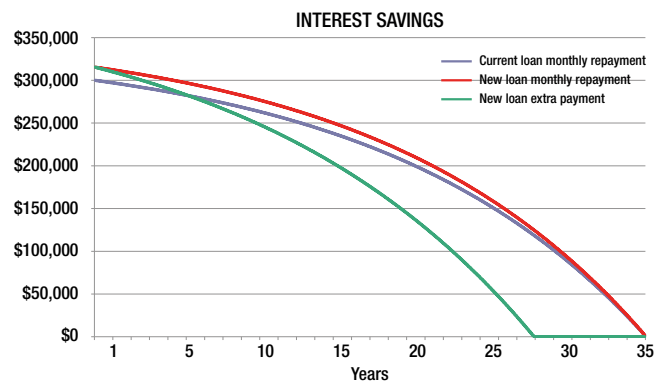
He said the homeowner takes the savings from their power bills and the potential energy input credits for solar power and then applies those funds to their mortgage as extra repayments.

"For the average homeowner, this simple method of using the savings you could obtain through solar power and increasing your mortgage repayments may potentially slice years off the life of their loan as well as possibly saving them thousands of dollars in interest payments," he said.

"Whilst there are a number of factors that determine the savings that may be made, including how big a solar system you can fit on your roof, what your current electricity use is and what your starting loan interest rate is, most households could possibly save thousands off their existing loan".

One example of this is illustrated above right:

Note: Potential savings will depend upon your individual circumstances including your present loan situation and the amount of savings that can be obtained through switching to solar and taking into account the cost of the system. The loan used for the calculation may not be available to you, accordingly, this should not be treated as an offer. The graph does not assess fees and charges that may be applicable. All loans subject to lender approval and conditions, fees and charges may apply.



Interest saved over a 30 year mortgage: \$114,391  
Number of years saved off original loan: 6.1

Scenario based on a loan of \$300,000 increased to \$315,350 @ 7.00% P & I  
Installation of a 3.0 Kw PV Solar System  
Returning savings and input credits totalling \$1,971 per annum.

Mr Taylor added that there are some conditions which much be met before a homeowner can utilise the benefits of a Solar Powered Home Loan.

They are:

- The PV array needs to be suitably sized to cover site consumption as well as return input credits back to the home owner;
- Some discipline is required by the borrower to return the savings and credits to the loan as additional payments; and
- The home owner needs to have equity in the property to allow for the increased home loan.

In addition to possibly saving thousands on your home loan with a solar powered home loan, you also have access to the following advantages;

Our Aussie Mortgage Explorer Software searches hundreds of loans from 16 different lenders, including the big banks, to see if we can find you a better deal on your current home loan.

Our brokers are fully accredited by the Mortgage and Emance Association of Australia. They can present you with a variety of refinancing options to help make your decision easier.

Our service is customised to make sure we find the right deal for your particular situation. And we'll crunch the numbers to ensure you'll be better off if you do make switch.

[www.sphl.net.au](http://www.sphl.net.au) or phone 1300 499 480